

STRATEGIC EXECUTION & REALIZATION SELF-ASSESSMENT





Most executives aren't confident in their organization's ability to accomplish and sustain their strategic objectives. Check the statements that are accurate for your organization to assess your strategy execution and realization. The more boxes you can check, the more likely you are to be an exception.


- Past strategies have prepared us well for future challenges and opportunities.
- We are satisfied with the process and facilitation we apply to develop strategy.
- We effectively identify our strategic imperatives (absolute musts) and limit them to three or four clear objectives.
- We clearly define strategic goals to measure performance against our imperatives.
- We identify specific programs and projects (strategic portfolio) that ensure achievement of our imperatives and associated goals.
- Every program and project in our strategic portfolio has a defined business case and ROI/payback calculations.
- Payback calculations include expenditures for internal (fixed) and external (variable) resources.
- Our strategic portfolio does not include operational projects, recurring capital, and excess non-recurring projects.
- Our strategic portfolio enables step changes rather than incremental continuous improvement efforts.
- We measure and record financial and other lost opportunity impacts when assessing project performance.
- We consistently measure project execution performance against baseline data (original schedules and budgets).
- We are confident in our ability to execute projects on time and on budget.
- We resource projects based on efficient and expedient execution rather than resource availability.
- We capitalize project management resource costs when advantageous.
- Our systems allow us to determine whether we have realized the expected cost benefits associated with strategic projects and we regularly assess performance.
- We consider cultural inhibitors and enablers that may impact the success of our strategy and sustainability of benefits.
- Our strategic portfolio integrates change management and is used to shape the culture to help achieve and sustain intended strategic outcomes.


AN OPPORTUNITY for EXECUTIVE LEADERSHIP

Contact IPM for the opportunity to develop a strategic partnership with a highly reputable, values-based professional firm that would:


 Significantly improve your ability to transform strategy to sustainable results

 Provide trusted and reliable project management variable capacity

 Provide greater flexibility to capitalize program and project management resource costs

 Continually evolve your internal program and project management capabilities

 Provide greater flexibility to convert fixed costs to variable costs

 Provide expertise to incorporate "culture shaping" as part of strategic intent



61% of corporate strategists say poor strategy execution is the main reason new growth initiatives fail. [Gartner](#)

7%

of leaders believe their organization is excellent in its ability to implement strategy. [Bridges Business Consultancy](#)

28%

of organizations track strategy execution with an effective measurement system.

[Bridges Business Consultancy](#)

21% of companies

have no list of strategic priorities. [PwC](#)



74% of leaders

are concerned they haven't translated their strategy into tangible actions. [PwC](#)

Less than **1** out of **3** executives

say their company's transformations have both improved organizational performance and sustained improvements over time. [McKinsey](#)



ARE YOU THE EXCEPTION?